



Continental Automated
Buildings Association

**Your Information
Source
for
Home & Building
Automation**

**North America's
Home & Building
Automation Association**

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CABA Launches Bid Specification Research Project

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The Continental Automated Buildings Association has launched a collaborative research study entitled "Intelligent Buildings and the Bid Specification Process".

The purpose of this collaborative landmark research study is to improve the understanding of the market imperfections and the inconsistencies that exist in designing and implementing intelligent building projects, as well as making investment decisions on intelligent technologies.

CABA's research project will be designed to identify major problems in existing bid specification approaches and models, in order to help organizations create new strategies that unify the stakeholder decision-making process. The goal of the project is to provide its participating sponsors with actionable recommendations that they can utilize to improve the entire bid specification process.

Sponsors of this CABA study include: AutomatedLogic and Lenel, a part of United Technologies Climate, Controls & Security, BACnet International, Cadillac Fairview Corporation, Diebold Incorporated, Distech Controls, Inc., Honeywell International, Hydro One Networks, Inc., Johnson Controls, Ontario Power Authority, Philips, Smardt Chiller Group Inc., Siemens Industry, Inc., Telecommunications Industry Association (TIA), Trane, a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand, and Verizon.

"The aim of this research project is to turn frustration into profitability," stated Ronald J. Zimmer, CABA President & CEO. "Creating a more efficient bid specification process will ultimately lead to an efficient and less expensive facility construction process and will lead to better buildings with advanced intelligence."

At the end of the process, CABA expects to provide its research sponsors with a comprehensive bid specification model that can deliver a significant measure of consistency and control along with the identification and description of a consistent scope of work that addresses the need to ensure timely facility construction and cost-effective maintenance through intelligent building technologies.

CABA expects the study to be completed by December 2012. Frost & Sullivan, a leading market research consultancy, has been selected to conduct the study.

The study is a major initiative of the CABA Research Program, which offers a range of opt-in technical and advisory research services designed to provide industry stakeholders with collaborative research and R&D opportunities. For more information, please see www.caba.org/research.

Organizations will be able purchase the report after it is made available by contacting CABA at 888.798.CABA (2222) or 613.686.1814 x 226.

About CABA

The Continental Automated Buildings Association (CABA) is a leading industry association that promotes advanced technologies in homes and buildings in North America. More information is available at <http://www.caba.org/>.

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